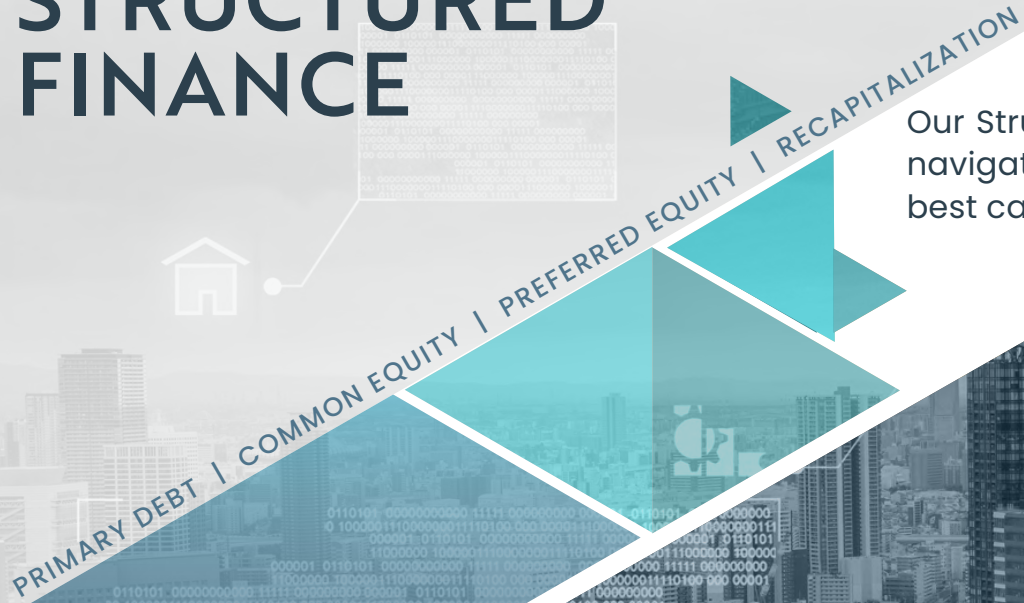


STRUCTURED FINANCE

Our Structured Finance Team helps clients navigate the challenges of structuring the best capital stack for ownership.



HOW DOES IT WORK?

Our structured finance team is aware of potential challenges and opportunities early in the process, working hand-in-hand with Advisors every step of the way to ensure a smooth closing. The structured finance team also qualifies prospective Buyers during our competitive bidding process.

Rather than hoping your project checks the boxes for what a particular lender is searching for at the moment, our team presents your project to the entire market. The resulting competition produces the best terms and lowest cost of capital as our team tailors debt and equity options that pair the most aggressive buying groups with the most aggressive capital providers.

We maximize your position by bringing the most people to the table, rather than relying on one interpretation and one bid for funding.

WHAT DOES THIS MEAN FOR YOU?

- ✓ Surety of close
- ✓ No blind spots in a transaction
- ✓ Maximum proceeds
- ✓ Smooth executions
- ✓ A partner in the transaction from start to finish

THIS INCLUDES:

- Repositioning
- Acquiring
- Selling Multifamily Assets
- Identifying New Capital Partners